

# MODULE 3. DECISION MAKING IN CAREER PLANNING

**READY  
TO  
START**

## **1. MATERIAL FOR THE ADVISOR: ROLE-PLAY EXERCISE SCENARIO**



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## **1. MATERIAL FOR THE ADVISOR: ROLE-PLAY EXERCISE SCENARIO**

A trainer gives this exercise after introducing the main steps in decision-making process. Invites the participants to split into pairs and take one of the following roles. Give **10 minutes for the role play** and **10 minutes for discussion**.

### **DESCRIPTION of The Client:**

Marko is a 23-year-old young man who has completed high school education. He was a solid student and thought that high school was suitable for him, because at the time of enrollment he did not have a concrete idea of what he wanted to work or study in a vocational school. Due to financial reasons, he did not continue his studies. He currently lives with his mother, as his father died a year ago.

He has work experience in a cafe and restaurant as a waiter, but he does it only to secure finances and does not see his future in such a job.

He says: "I can do that anytime and it's easy to find such a job. But I don't really enjoy doing that all my life, although I manage easily, I'm doing well. With people, a conversation." They also sell agricultural products as much as for domestic

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needs, although there are larger areas of arable land. Sometimes he sells what is surplus to the local market. To cultivate most of the land he needs help, he cannot do it alone.

He often feels that he is very bored and does not know what to do with himself in his free time. ***He says: "I need something to happen to me all the time, to do something, because otherwise I feel useless. Is this normal?"***

What shall he do as a next step in his career planning?

**DESCRIPTION for Career Advisor:**

Marko is a 23-year-old young man who has completed high school education. He was a solid student and thought that high school was suitable for him, because at the time of enrollment he did not have a concrete idea of what he wanted to work or study in a vocational school. Due to financial reasons, he did not continue his studies. He currently lives with his mother, as his father died a year ago.

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Find out more about Marko's interests during the discussion and suggest him to do the self-assessment as a first step in the Decision-making process for ex. MBTI, test of work values. Set a date for the next session.